

July, 9th 2010

Keeping our whole business managed in Excel sheets, we realized that this is not a way we can succeed in the future as we are steadily growing. Thus we decided to hire Mr. Jeff Yurka to come up with a Database Solution for our Office here in Thailand.

We were pleased with his skills and also his patience in discussing requirements forth and back with my Thai staff. He is a professional programmer and we could easily see that it is not only a job for him but he also loves what he is doing.

He developed a database for us from the scratch which includes Client & Supplier Details, Stock & Equipment Items as well as Rental Items, Quotations, Purchase Orders and Invoices. Furthermore Payment Vouchers & Receipt Vouchers and even our daily income / expenses tracking.

He went then further and implemented the possibility for us to create all kind of reports with just one click.

Now we can print reports for Stock, Turnover, Profit, Vouchers (income & expenses) and more. We can even filter that only stock that changed during the last month will be printed.

To summarize, what he did for us was an incredible easy to use database which doesn't allow any mistakes anymore from my staff as it always happened before when they were still using Excel sheets. We work much more professional now and with much less effort.

We are very thankful to Jeff for such a great job done.

And we are looking forward to welcome Jeff again in Thailand very soon to implement our customer support in this database as well.

In the meantime we wish him all the best and can without hesitation recommend him for any database work to be done.

**Bernd Krell**

Managing Director  
NetSol Co., Ltd.



January 21, 2009

Jeff's experience and professionalism made him a perfect fit for creating our Filemaker database. His dedication to understanding our needs was incredible and gave him the ability to develop a system that has exceeded our expectations. If you are considering Filemaker, consider Jeff Yurka.

Don Coates

North Star Forms, LLC Phone: (877) 499-0492 toll-free, or (360) 666-3536 Fax: (360) 397-1910 E-mail: [sales@northstarforms.com](mailto:sales@northstarforms.com)



January 13, 2009

Jeff Yurka has single handedly built a highly functional electronic medical record for my medical office. The interface is reliable, easy to learn and use, and provides a tremendous productivity boost to staff and clinicians alike. In addition, Jeff is a pleasure to work with and has excellent design ideas in addition to his skills as a coder.

Lester M. Baskin MD

The Baskin Clinic 2222 NW Lovejoy, #406 Portland, OR 97210  
main (503) 808-9211 fax (503) 808-9214



**Dacon Inspection Services Co., Ltd.**  
51/10 Moo 5 Sukhumvit Road,  
Ban Chang Rayong 21130, Thailand  
[www.dacon-inspection.com](http://www.dacon-inspection.com)  
Tel. + 66 38 880788  
Fax + 66 38 880727

TO WHOM IT MAY CONCERN

February 24, 2009

## Re. Utilization of FileMaker DataBase programmer Mr. Jeff Yurka

This letter is to confirm that Mr. Jeff Yurka provided advanced database consulting and training (using FileMaker 10 Advanced) for our company during February 2009 in Thailand.

We would like to commend Mr. Yurka for his professionalism, knowledge and flexibility, in that he provided much more capability, insight and time towards our company than what we had ever expected. Mr. Yurka's flexibility in flying, on short notice, around the world to join us in our office in Asia was especially appreciated.

Our company develops database solutions for clients in the oil & Gas offshore environment and as such we require absolute accuracy and verification of large amounts of sensitive data.

We will certainly be using more of Mr. Yurka's services in the future and will not hesitate to recommend him to anyone else.

Yours Sincerely,

Martin Stuvik  
Managing Director

## **DACON INSPECTION SERVICES CO., LTD.**

*For all your inspection needs.....*

[www.dacon-inspection.com](http://www.dacon-inspection.com)

51/10 Moo5, Ban Chang, 21130 Rayong, Thailand  
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Mobile Phone: +66(0) 81 862 7721

Please consider the environment before printing this letter



October 13, 2004

Nike

Jeff Yurka has been the center point of an evolving Nike department with increasing demands and needs. With over 4,000 employees to support and 10,000 annual requests for equipment and services, having a database that can effectively track and navigate through critical data is imperative. Jeff's knowledge, creative insight, and ability to streamline a database design that meets our needs has proven his company is worthy of a partnership that we can rely on. Updates, changes and implementation have been seamless with his commitment to solutions and being available to respond along with his patience and his willingness to go the extra mile to see that we are operational at all times. He is proactive and forthcoming with suggestions that keep us current with best methods and practices with regard to software improvements and updates.

Since his expertise is not something we have as a core focus we often don't know what it is we need, we know what the end result or desired function may be but Jeff has a methodical process that works towards suggesting and designing a process or solution that gets us the results we are after. The layouts are intuitive and user friendly making it easy to navigate and input information accurately.

Other internal clients have worked with Jeff and he continues to be someone we can rely on and evolve with. I would not hesitate to recommend him for the services he offers.

Kind regards,

Alan Klockman  
AV Technical Services Manager  
Nike WHQ  
P 503-532-6333  
F 503-532-6444

January 30, 2005

• **Oregon State Medical Examiner's Office**

As a government entity with limited personnel and funding we must find creative ways to use technology effective and efficiently. We were able to develop our own reporting system in the house; however it lacked the finesse of a professional system.

Using a small fixed budget we were able to bring Jeff Yurka on board to solve this problem for us. Some things we find important our business or integrity, ingenuity and honesty. We found all of these things in Jeff Yurka and the work he's done for us. He was able to take our base program and really makes it sing. It went from a usable, basic program to a very effective and efficient, sophisticated program that is used throughout the Oregon State Medical Examiner Program. With his additions, we will be able to share important information to our Public Health Care partners, in a more timely fashion where urgency is required.

Upon completion of our system, he was able to put together a very user friendly instruction session and training sheet for end users. Jeff worked with us during implementation to make sure we were over the hurdles and could fly on our own.

On a personal note I found it very refreshing to work with someone like Jeff Yurka. Sometimes a customer can get lost in the corporate shuffle. This is definitely not the case with Jeff Yurka. Throughout this project we came to know Jeff is a true friend. My only regret in this project is that we do not have funding or position authority to hire Jeff Yurka fulltime.

Sincerely,  
Eugene Gray  
Forensic Administrator  
Oregon State Medial Examiner's Office

[Eugene.Gray@state.or.us](mailto:Eugene.Gray@state.or.us)

October 13, 2004

### **Jeff Yurka and the Bonneville Environmental Foundation**

Jeff has been working with us for over two years on an on-going basis on several large FileMaker Pro database projects. He has been involved in the planning, implementation and ongoing maintenance of these databases.

During the time he has worked with us, Jeff has shown that he is both a consummate professional and a “people person.” He is always prompt, friendly and polite. He grasps the often nebulous concepts presented to him and turns them into concrete ideas, then into a tool we can actually use. This has required considerable intelligence and perception on his part in dealing with the many personalities in our office.

He has shown almost infinite patience during the long planning sessions and has treated our repeated requests for revisions with long-suffering forbearance.

We cannot say enough about how good his work is and how much we enjoy working with him.

Joanna Gilson  
Administrator  
Bonneville Environmental Foundation

**YJ(USA) Corp.**

12 March 04

To Whom It May Concern:

Jeff Yurka,, has worked with us these past few years to establish and maintain our File Maker Pro database. The task was not easy, as our business is rather atypical, and we often do not fit into the usual business models. This required a lot of creativity, and the ability to understand unfamiliar concepts, and think them through.

The results have been excellent. We could not be more pleased. Jeff's work has been solid.

Jeff's technical strength is not secondary to his personal skills. Indeed, I think much the success had to do with Jeff's ability to work with our people. He was good at listening, and he communicates well. We liked working with him. He removed the intimidation that non technical people often feel when venturing into unfamiliar and very technical areas. He is also the most punctual person I have ever met. A small point perhaps, but to me it indicated that he was in good control of events.

I can recommend Jeff Yerka without any reservation.

Sincerely,

Craig Adams. President

15316 NW Troon Drive  
Portland, OR 97229-0915 USA

craig@yjusa.com

Call: 503-645-5480  
Fax: 503-533-4135



## **Parlor Puzzle**

As our small company has grown in complexity and sophistication we have identified the need for a corresponding increase in technical capability and support in critical business areas.

In addition to a higher level of expertise, we also insisted on a degree of personal integrity that allowed us to consider our technical design and support resource as a personal member of our team.

For several years now we have been fortunate to have Jeff Yurka as our de facto team member. In his work with us he has analyzed our administrative management needs and designed new program features to meet those needs and help us reach our operational goals as a company.

Jeff not only develops programs to our specific requirements, he also tests them, fine tunes the new features to enhance their suitability, and trains our personnel in their use.

Even when our concepts are only in the brainstorm stage, Jeff is a great catalyst in his consultative role with us and always welcomes our input.

Please feel free to contact us with any questions concerning our professional relationship with Mr. Yurka.

Sincerely,  
Bob David  
President

Larry Clarke  
VP Market Development

503.635.7866  
[info@parlorpuzzles.com](mailto:info@parlorpuzzles.com)

## **PRIO**

As our small company has grown in complexity and sophistication we have identified the Jeff is wonderful at training and explaining in a manner that everyone can understand. He trained me to maintain our database and troubleshoot any problems. I wanted to be trained to handle all of the maintenance and some of the upgrades and he explained it in a manner that I completely understood.

Jeff has gone above and beyond what you would expect from any other consultant to solve problems. The database that he designed for us worked exactly, and even better, than we expected. He designed the interface to be easy - it took very little time for me to train any new employees to be completely competent with FileMaker.

Lisa Beach  
lisab@prio.com  
503.574.4801

## **Insync-Media**

Starting back in 1997(?) when I retained you to provide an all day seminar for our support staff as well some of the professionals salespersons on the intricacies of effectively using Now-Up-To-Date and Now Contact, I have always felt you were a valuable resource to turn to not only with questions about using the Now products but with FileMaker Pro also. As you know, we at Insync-Media use FileMakerListaker for our estimating and order entering system for a sales staff of 25, who generate hundreds proposals in a month's time that in tern generates over \$30 million in annual sales for a high quality commercial printer. I feel very comfortable in recommending you to anyone who has a need for a skilled technician, with great people skills and who is always a pleasure to work with.

Warm Regards;

Tom Grant

Macintosh Sales Network Administrator

310.680.2142

[tgrant@insync-media.com](mailto:tgrant@insync-media.com)

## **Nichols & Associates, Inc**

Over the past 10 years, we have retained several individuals and companies for the purpose of providing expertise in developing and authoring programs to manage our business. Until we met Jeff Yurka, we had been severely disappointed and frustrated in the level of service provided.

For the past 3 years, we have had the pleasure of working with Jeff. He has authored and managed our FileMaker based program as an external Administrator and trained our staff in it's use. Perhaps most importantly, he has always been very accessible. Whenever database problems arise, he is normally able to deal with them remotely, and if needed, Jeff is on-site within a couple hours. Further, our staff appreciates his ability to explain the workings of these complicated programs in plain English.

As a small business, we have grown to rely upon Jeff as a Systems Administrator that we cannot justify as a full-time on premise function.

John Nichols  
503.641.1666  
[john@storemind.com](mailto:john@storemind.com)

## **City Grill Restaurant**

Jeff Yurka has been the guru for all of our computer and software needs for over 6 years. From hardware installation and fixes to database management, he has no peer. Jeff has installed and maintained software for database, accounting, spreadsheet solutions, and networking on both the Window's and Mac platforms for several of our businesses. An outstanding (and rare) feature: Jeff delivers on time! As promised! He has been brilliant on educating our staff, utilizing courses he has customized for Filemaker, Excel, and Now Contact. All who have attended his training classes have improved output dramatically and came away with a thorough understanding of the coursework. If interested in details of Jeff's quality of work, service and performance, please feel free to call me personally at 360-887-2602, anytime.

Sincerely,

George Sabin  
City Restaurants Inc.  
B&B Properties Inc.  
Sabin Trading, LLC

## **Ceasefire Oregon**

Jeff Yurka is great at what he does, he provides excellent customer service and is a real professional. We wouldn't use anyone else for our Macintosh needs.

When Jeff installed our database I didn't know one thing. After his tutoring I am now quite proficient on the system.

We appreciate Jeff's willingness to answer our small concerns and to come to the office to sort out the big ones

Jean Morton

## **George Fox University**

I have been very pleased with not only the quality of the work that Jeff Yurka provided, but also his quick and friendly followup service when needed. The system he developed for us has been working for over two years now and has required little service with the exception of a few added features. I would wholeheartedly recommend Jeff. He is a pleasure to work with, listens to clients needs and provides quality service.

S. Lawrence Lebow,  
Dir Administrative Computing,  
George Fox University  
[llebow@georgefox.e](mailto:llebow@georgefox.e)

## **Cassinelli Jackson, LLC**

Just wanted to send you a heads up on how things are going for us over here.

I am very pleased with how my database has evolved as it helps all of us work more efficiently and profitably. Your assistance and insight were instrumental in getting us on the right track in developing the database and also in general data management with regard to our appraisal business.

Your ability to interpret my ideas and needs and make them a reality in FileMaker Pro was very much appreciated and saved me time and money in the process.

Communication between the developer and the client is paramount in creating a functional solution at a fair price in an efficient time frame. Your skills and professionalism made it possible to create this type of environment in the development of my database.

Thanks for all of your help. Please feel free to use me as a reference.

Sincerely,

Paul Jackson  
Cassinelli Jackson, LLC  
503.552.9100  
[pauljackson@cassjack.com](mailto:pauljackson@cassjack.com)



## **Silver Bullet**

Jeff, You bet you can use me as a reference. This past year has been wonderful!! We don't have to use log books anymore, it makes finding old jobs sooooo much easier. The service we received was very prompt and helpful, because I was so new to computers, Jeff was a great help, and very patient with my dumb questions! I would recommend Jeff highly. Because we are a printing company, the program we needed was very specific. There wasn't a "stock" program that would work for us, Jeff designed the perfect program.

Terrie Andersen  
Silver Bullet, Inc.  
503-655-4226

## **Realty Trust Group Inc**

Jeff-

I would be happy to allow you to use my name and my business as a reference for the updating of your web page and marketing material. Over the years you have continued to provide me with quality service and expertise regarding my Macintosh computers. I am always able to depend on Jeff for his experience and efficiency in what he does. Jeff always has a professional attitude while working and has never let me down. I have used his services for years and will continue to use them in the future.

Jeff Parker  
Realty Trust Group, Inc.  
7830 SW 35th Avenue  
Portland, OR 97219  
(503) 977-0554

## **Information Services Associate, LLC**

Real Mac Solutions provided my company with outstanding service. Real Mac Solutions provided a software solution by writing a conversion program for me that was finished in 1/4 quarter of the time and at 1/4 of the price that other software programmers quoted. I highly recommend Real Mac Solutions and will use them for all of my programming needs in the future.

Kelly Leeman

Information Services Associates, LLC

Telephone: 503-341-9636

eMail: [KellyL@isassociates.com](mailto:KellyL@isassociates.com)

## Meeting Points

Meeting Points has utilized the services of Real Mac Solutions in setting up and solving Filemaker Pro data base issues. We provide registration and conference planning services for our clients. Jeff Yurka has assisted us to understand and simplify some of our more complex registration challenges. He has set up and revamped data bases, as well as provide us with on-the-spot solutions to problems we encountered as we were using the data bases. He is great to work with and has made our job a lot easier.

Sonnie Russill  
Meeting Points  
Phone: 503-233-1224  
Email: [sonnie@mpoints.co](mailto:sonnie@mpoints.co)

## **U of O**

Jean Pickering, University of Oregon, Admissions Office.  
jpick@oregon.uoregon.edu. (541) 346-1289

I have been very happy with the service Jeff provided. Jeff did a great job teaching me the program. He helped me get the program up and running, answered all my questions and helped me set up things to make them work the way that was best for our office. After the training period, whenever something came up that I wasn't sure of, I called or E-mailed Jeff, and he was always very helpful in giving me the additional help I needed.

## **Korimpeks Pulp & Paper**

Korimpeks is a pulp trading company located in Vancouver, WA. We are part of a larger Swedish company.

My wife and I started this business 7 years ago in a home office. Currently, we have 2 employees. We use Apple computers and are networked with Ethernet.

Since the beginning, we used Now Contact and Now Up To Date. We have 2,100 contact names in our file. Jeff is our consultant who keeps this system working as well as provides help on Excel.

Jeff comes to our office when needed. We also discuss problems on the phone. He is professional and available. We recommend him.

Best regards,

Jim Rischar  
Korimpeks Pulp & Paper  
phone: 360.693.0373  
fax: 360.693.6875  
e-mail: [jim.rischar@korimpeks.com](mailto:jim.rischar@korimpeks.com)

## **David Hanzlik & Associates**

Mr. Yurka is fast, professional, fair, explains the matter at hand in layman's terms, and is fun. He is able to take a task that seems insurmountable and frustrating to a logical conclusion and doesn't waste your time or money. He has been my savior many times either in person or over the phone. If you have a challenge with your Macintosh, call Jeff.

David Hanzlik,  
CEO of David Hanzlik & Associates  
Real Estate Brokerage  
503-222-7241

## **McCormack Communications**

McCormack Communications/Tin House has relied on the services of Jeff Yurka since 1998 and has been extremely happy with his work. We continue to call on Mr. Yurka when something goes wrong with our Macs and software. He has never let us down. Always been prompt, reliable, and effective, he is quick to diagnose and conquer problems, and always explains problems/answers in terms that we can understand. We have tried other services but none have compared to the professionalism of Jeff Yurka and Real Mac Solutions. For further reference, please feel free to contact me,

Holly MacArthur  
Managing Editor,  
at Tin House: 503-219-0622.  
Email: [mcholly31@aol.com](mailto:mcholly31@aol.com)



## **Diana Colan Gaydon, Associate Broker**

You're the greatest -- I've worked with many computer guru's in my career, and most can't talk in English, they use some sort of computer lingo and I walk away feeling more confused and frustrated than I was to begin with. Jeff explains things in people language, has a sense of humor, and even a personality (tough to find) because (my guess) of his previous successful career as a real estate broker and trainer. I'd recommend him to my best friends!!

Diana Colan Gaydon

Associate Broker, GRI, SRES  
Meadows Group Inc. Realtors  
12655 SW North Dakota, Tigard, OR 97223  
503-608-5136 direct / 503-780-2730 cellular

## **Northwoods Nursery/One Green World**

October 9, 2004

To Whom It May Concern:

We first started working with Jeff Yurka in 2001 when we began development of our in-house “point of sale” and inventory management database for our retail mail-order nursery, One Green World. Prior to meeting Jeff, we had worked with several other database developers, but no one really seemed either willing or able to work with us to develop a program that was flexible enough to grow and expand along with our business. We have a very strong “do it yourself” ethic at our nursery, and we must be able to customize our database program quickly and easily. From the beginning, Jeff played the role of a facilitator who listened to our needs and ideas and then tackled the technical details to make it happen. Jeff has always been willing to include us in the development process by sharing ideas and developer tips and by listening to our design and problem-solving ideas. This cooperative approach has definitely helped our bottom line by encouraging further innovation and by empowering our staff to use our systems more effectively. Jeff has always been very responsive when we call upon him for assistance, promptly returning phone calls and emails, and he has always shown a clear willingness and ability for working within our timelines. We enjoy working with Jeff, and we look forward to continuing working with him well into the future.

Your truly,  
Lorraine Gardner

Assistant Manager  
Northwoods Nursery/One Green World  
503.651.3737  
lgardner@oregonbest.com